

SHAHEED MOHTARMA BENAZIR BHUTTO INSTITUTE OF TRAUMA

BID EVALUATION REPORT

1	Name of Procuring Agency	SMBB INSTITUTE OF TRAUMA
2	Tender Reference No.	PROC/SMBBIT/(OSR-01)/2025-26
3	Tender Description / Name of Work	OPERATION, RUNNING, REPAIR AND MAINTENANCE OF TELEPHONE EXCHANGE
4	Method of Procurement	SINGLE STAGE - ONE ENVELOPE PROCEDURE 46(1)
5	Tender Published	DAILY THE TRIBUNE (DATED: 11-04-2025) , DAILY JANG & DAILY KAWISH (DATED: 13-04-2025) EPADS ID # S-25049228 & SMBB-IT WEBSITE
6	Total Bid Documents Sold	ONE
7	Total Bid Received	ONE
8	Technical Bid opening date (if applicable)	30-04-2025 AT 11:00 AM
9	Number of Bid technically qualified (if applicable)	ONE
10	Number of Bid technically disqualified	NONE
11	Bid Evaluation Report	

S.No.	Name of Firm or Bidder	Cost Offered by Bidder	Ranking in Terms of Cost	Comparison with Estimated cost	Reasons for Acceptance	Remarks
1	2	3	4	5	6	7
1	M/s. COMVARE	Please see Item wise Comparative Statement				

Reasons of acceptance / rejection have been recorded in "Minutes / Technical Evaluation Report".

Procurement Committee has recommended to award the contract to the firms whose bids were found substantially responsive.

Item wise comparative statement is attached in ascending order.

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Dow University Of Health Sciences

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HOD ICU & Anesthesiology Department,
SMBB Institute of Trauma, Karachi

Dr. M. Yousuf Memon
Consultant and Head of
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Shaheed Mohtarma Benazir Bhutto Institute of
Trauma, Karachi

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Manager Supply Chain Management,
SMBB Institute of Trauma, Karachi

SUPPLY CHAIN MANAGEMENT
SMBB Institute of Trauma, Karachi

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SENIOR PHARMACIST
Member - PC
Pharmacist,
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SHAHEED MOHTARMA BENAZIR BHUTTO INSTITUTE OF TRAUMA, KARACHI

MEETING MINUTES OF BID OPENING

NIT No.	PROC/SMBBIT/2024-25/387 (Dated: 10 th April-2025)
Tender Reference #	PROC/SMBBIT/(OSR-01)/2025-26
EPADS ID #	S-25049228
Procedure of Procurement	Single Stage – One Envelope 46(1)

NAME OF WORK: OPERATION, RUNNING, REPAIR AND MAINTENANCE OF TELEPHONE EXCHANGE

Meeting of SMBB-IT, Karachi Procurement Committee (PC) was held on **Wednesday, 30th April-2025** for opening of above-mentioned NIT through online on EPADS SPPRA website. The meeting was attended by members of the Procurement Committee. (Please refer to the Attendance sheet).

In response of above following bidders purchased tender documents for the above work till closing date;

S #	Company Name
1	M/s. COMVARE

The following bidders submitted bids online on EPADS SPPRA website according to the schedule mentioned in NIT:

S #	Company Name
1	M/s. COMVARE

MUHAMMAD AHEEM
SENIOR PHARMACIST
Shaheed Mohtarma Benazir Bhutto
Institute of Trauma, Karachi

Bids were opened at **11:00a.m.** in presence of Procurement Committee, Bids online on EPADS SPPRA website according to the schedule mentioned in NIT.

Procurement Committee examined the bids as per the qualification/eligibility criteria provided in the bidding documents. After examination of required documents and arithmetical checks, Procurement Committee verified the documents and bid securities which were submitted by the bidders. The position of evaluation is as under;

Following bidders fulfill the mandatory requirements and stand qualified.

MANAGER
SUPPLY CHAIN MANAGEMENT
SMBB Institute of Trauma Karachi

HAMMAD HUSSAIN
Biomedical Engineer
SMBB Institute of Trauma

Dr. M. Yousuf Memon
Consultant and Head of
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(Details are described in attached T.E.R):

S #	Company Name
1	M/s. COMVARE

Following are the details of qualified bid announced:

S #	Company Name	Sum of Offered Total Amount	5% Bid Security	Cheque Amount	Pay Order #	Bank Details
1	M/s. COMVARE	16,688,640.00	834,432.00	834,500.00	11539606	Bank AL Habib Ltd (1266)

The position of Financial Evaluation is attached in item wise Comparative Statement.

Procurement Committee has recommended to award the contract to the firms whose bids were found substantially responsive in the relevant items where they quoted lowest.

Meeting ended with vote of thanks to and from the Chair.

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Member - PC
Professor of Orthopaedic
Dow University Health of Sciences & D
Ruth K M PFau, Civil Hospital, Karachi

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SMBB Institute of Trauma, Karachi



SHAHEED MOHTARMA BENAZIR BHUTTO INSTITUTE OF TRAUMA CERTIFICATE

It is certified that in compliance of Rule-48 of SPP Rule 2010 (Amended Up to Date), Even when only one bid is submitted, the bidden process may be considered valid, if the bid was advertised in accordance with rules, and prices are comparable to (PC-I cost or Financial Estimates or) the prices or rates of the last awarded contracts or the market prices.

EPADS ID: S-25049228

Tender Name: **OPERATION, RUNNING, REPAIR AND
MAINTENANCE OF TELEPHONE
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Technical Evaluation Criteria (Mandatory)

EPADS ID #

S-25049228

TENDER REFERENCE #

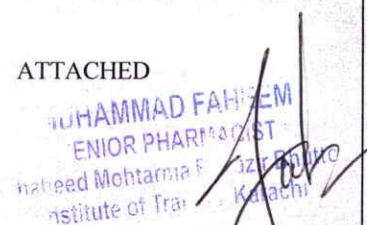
PROC/SMBBIT/(OSR-01)/2025-26

DATE & TIME OPENING OF TECHNICAL PROPOSAL:


30-04-2025 AT 11:00 AM


TENDER TITLE:

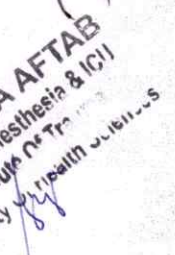
"OPERATION, RUNNING, REPAIR AND MAINTENANCE OF TELEPHONE EXCHANGE"

S.#	List of Documents	M/s. COMVARE
1	Compliance of Terms & Conditions / Instructions mentioned in the SBD. Attached authorized person CNIC copy. Signed & stamped each and every page of Terms & Condition & all bidding documents. (If compliance of above points not found offer will be rejected). (Sample attached as ANNEXURE-E).	ATTACHED
2	Copy of Sindh Sales Tax / Sindh Board of Revenue.	ATTACHED
3	Should be registered with Income Tax Department (NTN Certificate must be attached).	ATTACHED
4	Valid Copy of Professional Tax (Certificate must be attached).	ATTACHED
5	Paid Income Tax returns Minimum for Last Three (03) years	ATTACHED
6	Submission of undertaking on legal valid and attested stamp paper that the firm is not blacklisted and litigated by any institute of Federal, Provincial Government or any Department / Agency / Organization / autonomous body or Private Sector Organization anywhere in Pakistan (As per attached sample Annexure-D).	ATTACHED
7	Bidders currently providing services at SMBBIT must obtain and attach a satisfactory performance certificate from the competent authority of SMBB Institute of Trauma, specifically for the financial year during which they last rendered services. New bidders are required to submit at least three satisfactory performance letters from reputable healthcare facilities. Failure to provide these certificates will result in the rejection of the bid.	ATTACHED
8	Submission of undertaking on legal valid e-Stamp Paper of Rs.500 that the bid prices shall not be in violation of minimum wages set by the Government of Sindh. (Sample attached as ANNEXURE-F)	ATTACHED
9	Tender Purchase Receipt (Mandatory Requirement). All bidders are required to upload the Tender Purchase Receipt along with the bid documents on the EPADS (SPPRA Portal). Important Note: • Pay Orders will not be accepted on the day of bid opening. • Only the uploaded Tender Purchase Receipt will be considered valid for the qualification of the bid. • Failure to upload the Tender Purchase Receipt shall result in rejection of the bid without further consideration. Tender purchases made as per notice inviting tender (NIT).	ATTACHED  Muhammad Fahiem Senior Pharmacist Shaheed Mohtarma Benazir Bhutto Institute of Trauma & Health Sciences Karachi


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Technical Evaluation Criteria (Mandatory)

EPADS ID #

S-25049228

TENDER REFERENCE #

PROC/SMBBIT/(OSR-01)/2025-26

DATE & TIME OPENING OF TECHNICAL PROPOSAL:

30-04-2025 AT 11:00 AM

TENDER TITLE:

"OPERATION, RUNNING, REPAIR AND MAINTENANCE OF TELEPHONE EXCHANGE"

S.#	List of Documents	M/s. COMVARE
10	Scanned Copy of the Bid Security Pay order should be attached with technical E-Bid document and original pay order submit in Planning & Procurement Department SMBBIT as outlined in the NIT.	ATTACHED
	Remarks	COMPLIED

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**SHAHEED MOHTARMA BENAZIR BHUTTO INSTITUTE OF TRAUMA
TECHNICAL EVALUATION**

EPADS ID #

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**DATE & TIME OPENING OF TECHNICAL
PROPOSAL:**

30-04-2025 AT 11:00 AM

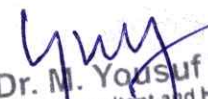
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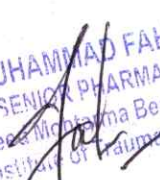
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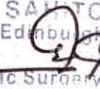
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Maximum Marks	M/s. COMVARE
1	Authorization Certificate	5	5
1.1	Manufacturer of existing PABX	5	5
2	Product Certification	5	5
2.1	CE / ISO / Any relevant certificate for Hybrid PBX	5	5
3	Technical Staff	10	10
3.1	Engineer in relevant field OR Foreign Engineer Trained by the manufacturer of the goods. Degree Certificate / Training Certificate must be attached	6	6
3.2	Diploma of Associate Engineer (DAE) in relevant field. Copy of Diploma / relevant certificate must be attached (1 Mark for each Maximum 4 Marks)	4	4
4	Workshop facility Testing / Calibration of Equipment	10	10
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock.	10	10
5	Bidder's prior experience for supplying / Installation / After Sales Services contracts of the similar or I. T. related equipment to the Public / Private Sector Universities / Government / Semi-Government Organization in Pakistan during last 5 years Documentary evidence in shape of Satisfactory Performance Certificate / Contract Award duly reflecting the amount and period of project to be attached.	40	18
5.1	Completed / Ongoing Contract valuing Rs. 10 million or above. (10 mark for each project / contract – Maximum 40 Marks)	40	-
5.2	Completed / Ongoing Contract valuing Rs. 5 million or above. (05 mark for each project / contract – Maximum 25 Marks)	25	15
5.3	Completed / Ongoing Contract valuing Rs. 2 million or above. (3 mark for each project / contract – Maximum 15 Marks)	15	3
6	Average Annual Turnover during last three (03) financial years	20	20
6.1	Above PKR 30 - 40 million	20	20
6.2	Above PKR 20 – 30 million	10	-
6.3	Above PKR 10 – 20 million	5	-

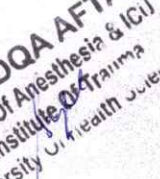

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7	Govt. Registration Certificate	10	10
7.1	Valid Registration Certificate with EOBI	5	5
7.2	Valid Registration Certificate with SESSI	5	5
	GRAND TOTAL	100	78
Bidders achieving minimum 75% points / marks will be considered only for further process			QUALIFIED

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**SHAHEED MOHTARMA BENAZIR BHUTTO INSTITUTE OF TRAUMA
FINANCIAL EVALUATION**

EPADS ID #	S-25049228
TENDER REFERENCE #	PROC/SMBBIT/(OSR-01)/2025-26
DATE & TIME OPENING OF TECHNICAL PROPOSAL:	30-04-2025 AT 11:00 AM
TENDER TITLE:	"OPERATION, RUNNING, REPAIR AND MAINTENANCE OF TELEPHONE EXCHANGE"

A. Human Resources

M/s. COMVARE

S. #	Particulars	B.O.Q	Per Employee Salary Offered	Per Month Amount Offered	Per Year Amount Offered
1	Engineer 24/7 On Call Basis	1	98,000.00	98,000.00	1,176,000.00
2	Sr. Technician	3	76,000.00	228,000.00	2,736,000.00
3	Technician	4	66,180.00	264,720.00	3,176,640.00
Total Amount Offered					7,088,640.00

B. Maintenance and Running Services of the Telephone Exchange System Installed at 4th Floor

S. #	Description of Work	B.O.Q	Per Month Amount Offered	Per Year Amount Offered
1	<p>Maintenance & Services of Telephone Exchange System installed at 4th Floor.</p> <p>To provide scheduled four times, per annum, preventive maintenance (PM) based on the specific needs of the Equipment.</p> <ul style="list-style-type: none"> Daily routine configuration of IP Phones and analog phones, if on demand changing the location and assigning the user privileges. CO Trunk status to ensure the incoming and outgoing services. Coordination with NTC to rectify the far end issues. System health checks. Communication system/Telephone exchange firmware upgrades. Maintain the VoIP services throughout the network. Maintain and troubleshoot the Operation soft console application. Maintain and troubleshoot the dedicated voice switches. Maintain a voice racks with standard labeling and tagging. Make sure the connectivity of end points with voice patch panels via communication servers to provide a smooth voice communication between the users. To network is operational Approval of phone set type, monthly port charge and date activation IP telephone firmware (Software updates) are managed centrally to ensure compatibility with the Telephone services. Repair of Faulty cards like TN circuits pack including (CO Trunk, PRI Card, and Analog Cards IP), condition applies as if it can be repaired. Otherwise replacement cost is the customer's responsibility. Responsible for all voice data security via passwords restriction. 	1 Job	800,000.00	9,600,000.00

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Page 1 of 2

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<ul style="list-style-type: none"> Manage and configure MDF's to maintain ongoing voice TDM Operations. Repair and troubleshoot the MDF tag blocks and strips ports. Responsible for the TDM connectivity between CHK and Trauma Centre Responsible of maintaining around 500 users with soft operator's consoles and also managing the cabling infrastructure. 		
Total Amount Offered		9,600,000.00
Total Amount Offered in PKR Section (A+B)		16,688,640.00
Total Amount In Word: Sixteen Million Six Hundred Eighty-Eight Thousand Six Hundred Forty Rupees Only		

Rate Contract

Contractor will replace faulty telephone sets as per the following price schedule as and when required.

S.#	Item Description	Unit Price
#	Telephone set with CLI facility (as per SMBB Institute of Trauma existing sets or latest) (With 1 Year Warranty)	7,000.00
#	Telephone set with-out CLI facility (as per SMBB Institute of Trauma existing sets or latest) (With 1 Year Warranty)	5,000.00
#	AVAYA IP Phone Set (as per SMBB Institute of Trauma existing sets or latest) (With 1 Year Warranty)	14,000.00

Subsequent Year's price increase of offered Services (in terms of percentage), in case contract is renewed	
2nd Year	5% (percent) Escalation in first year's price
3rd Year	5% (percent) Escalation in second year's price

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